



SENIOR CLINICAL PROGRAM MANAGER

Clinical Program

Our team has performed safety and efficacy clinical trials as well as post market health-economic studies proving the effectiveness of our novel stent technology. Evidence that our device is the safest and most effective rectal catheter on the market has set the foundation of our clinical program. Though we are off to a great start, we plan to develop a program globally renowned for meticulous scientific rigor, proving the core of our business is value-driven healthcare.

We are looking for a unique candidate with a strong background in clinical evidence, nursing education or management, and healthcare system examination to lead our program as we prove our global viability.

Senior Manager Position

This position requires somebody with a passion for novel medical technologies who is a strong advocate for health-economic evidence. Managing this program demands a sharp understanding of the current healthcare environment and the ability to develop clinical trials and clinical marketing platforms.

As a leader, you will be responsible for engaging with new KOLs, creating original trial protocols, and constructing new roadmaps for product adoption. You also will work directly with the CEO on commercial strategies and designing tactics to prime our sales and distribution teams for success.

Key Responsibilities

- Lead clinical trials and health-economic pilots throughout design, approval, execution, and final report processes.
- Foster strong working relationships with KOLs and subject matter experts to lead academic publications, podium presentations, and conference exhibitions.
- Collaborate with the CEO and GM on business development activities, identifying channel partners, and preparing for geographic expansion.
- Prepare and present clinical performance slides for management, BoD, investor, and VAC meetings.
- Recruit clinical authorities and thought leaders to create a clinical evidence driven advocacy group that supports the commercial goals of the company.
- Supervise policies and procedures of marketing and research staff on creation of content and data analysis for product performance claims.

Relevant Experience

- 5-7 years of combined experience in
 - academic research into health-economics
 - novel medical device trials and clinical marketing activities
 - nursing education and training advocacy
- Involved in conducting trials for novel products for critical care, infection control, wound care, or similar consumable type medical devices.
- Expertise in the nuances of the Affordable Care Act (ACA) and Agency for Healthcare Research and Quality (AHRQ) program.
- Understanding of regulations around marketing, advertising, and promotional activities related to medical devices.
- History of project management or development support of products from concept through commercial launch.
- Ability to clearly present clinical evidence via verbal and written communication, including excellent presentation skills.